



AIRCRAFT SALES & ACQUISITIONS

The expertise and networks to bring buyers and sellers together.



Whether you are acquiring or selling a business jet, it is imperative that your decisions be based on technically and financially sound information. ACASS has the extensive knowledge and in-depth experience required to guide you through this venture.



National Aircraft Appraisers
Association member

“Attention to detail and unique experience is what sets ACASS apart from the rest. Over the years, ACASS has demonstrated determination in its problem-solving attitude and has always satisfied my specific aircraft requirements. I would not hesitate to recommend ACASS to any individual wishing to sell his or her aircraft or in need of pilots or overall operational support.”

✈️ RON DENNIS, CEO & CHAIRMAN, MCLAREN GROUP

WHY CHOOSE ACASS?

Key relationships and international expertise

Extensive global network including aircraft owners and operators, major aircraft manufacturers as well as aviation brokers, advisors and service providers. Extensive real-world experience and vital working knowledge in the following regions: India, Middle East, Russia, Africa, China, South-East Asia, North and South America.

Access to on and off-market aircraft

Established partnerships and a worldwide network of aviation professionals enables us to access privileged information on the availability of off-market aircraft.

Market intelligence

Constant monitoring of fluctuating trends affecting the value of business aircraft. Proprietary software systems designed to efficiently manage aircraft intelligence and inventory.

Market exposure

As a worldwide provider of operational support services for business aviation, ACASS is a trusted partner for aircraft owners. This gives us tremendous exposure to potential transaction opportunities, often in priority, with the full confidence of the client.

NAAA Certified Appraisers

ACASS is a member of the National Aircraft Appraisers Association (NAAA). Our Certified Appraisers provide objective, accurate and highly professional aircraft appraisals for buyers, sellers and financing institutions.

Entry Into Service (EIS) specialists

Complete EIS turnkey service available for continued support at the conclusion of a transaction. We provide a hands-free, seamless and timely delivery and operation startup of the newly acquired aircraft.

SALES & ACQUISITIONS SERVICES

The full range of services required for the sale or acquisition of a business aircraft.

- ▶ Sales representation and acquisition service for new or pre-owned aircraft
- ▶ In-house aircraft appraisals by NAAA USPAP certified appraisers
- ▶ Aircraft market evaluation reports
- ▶ Contract negotiation support
- ▶ Pre-purchase inspection management
- ▶ Marketing support
- ▶ Financing support
- ▶ Delivery coordination
- ▶ In-house legal counsel

EXPERIENCE IN REPRESENTING AIRCRAFT FROM THE FOLLOWING MANUFACTURERS



Airbus

Beechcraft

Boeing

Bombardier

Cessna

Dassault

Embraer

Gulfstream

Hawker

FOR ADDITIONAL INFORMATION

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